

# Caching Mechanism for Embedded Analytics



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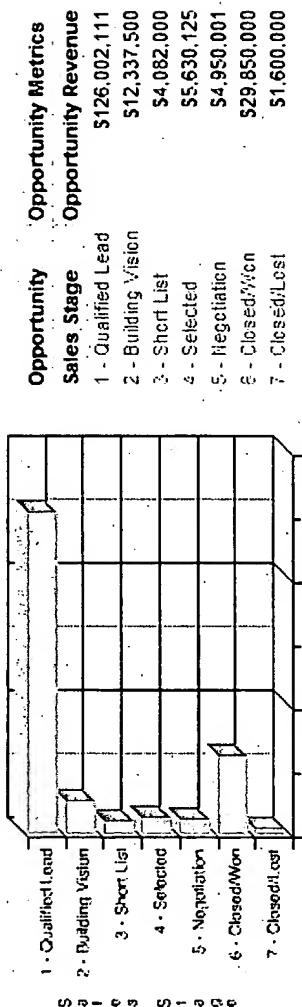
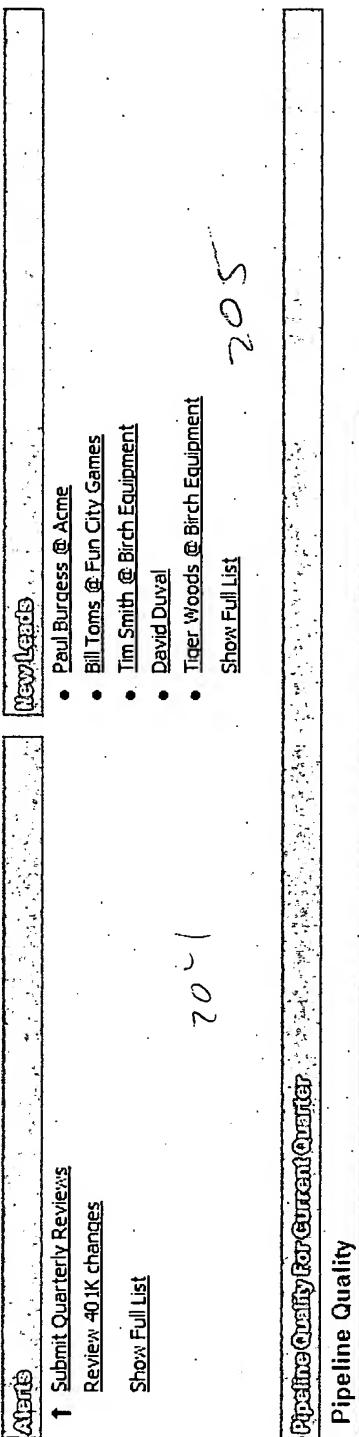
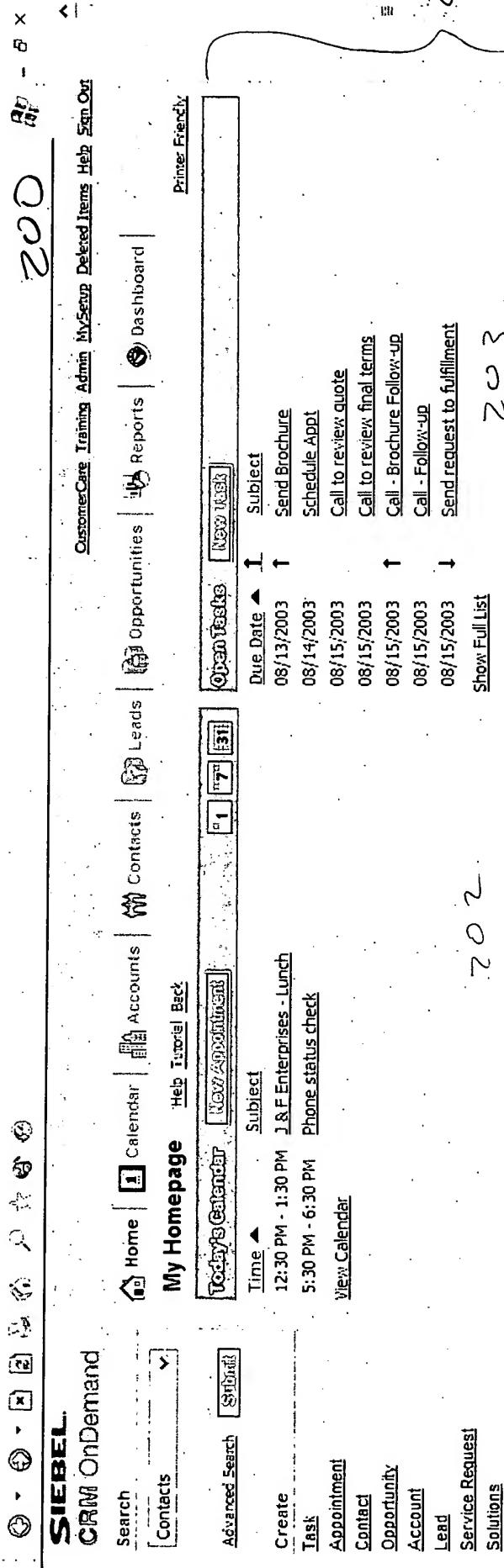
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**Opportunity Home Page** Help Tutorial Back Printer Friendly

Advanced Search

**Create**

Task  
Appointment  
Contact  
Opportunity  
Account  
Lead  
Service Request  
Solutions

**Opportunity Lists**

- All Closed Opportunities
- All Large Opportunities
- All Opportunities
- All Recently Created Opportunities
- All Recently Modified Opportunities
- My Forecasted Opportunities
- My Opportunities
- My Top Opportunities
- Opportunity List

[Show Full List](#)

**Recently Modified Opportunities**

- Large SFA Deal
- Opp 7 afung iDuffy
- Opp 6 admin iDuffy
- Opp 1 admin iDuffy
- HERE IT IS
- Checking Reports
- Opp 2 afung iDuffy
- Opp 1 afung iDuffy
- Opp 9 afung iDuffy
- Opp 8 afung iDuffy

[Show Full List](#)

**Opportunity-Related Tasks**

Due Date   Subject Opportunity

[Show Full List](#)

**Pipeline Analysis For Current Quarter**

For current Quarter:

Opportunity Revenue  Region

302 /

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301

Figure 3

Home Calendar Leads Opportunities Accounts Contacts Forecasts Reports Dashboard Deleted Items

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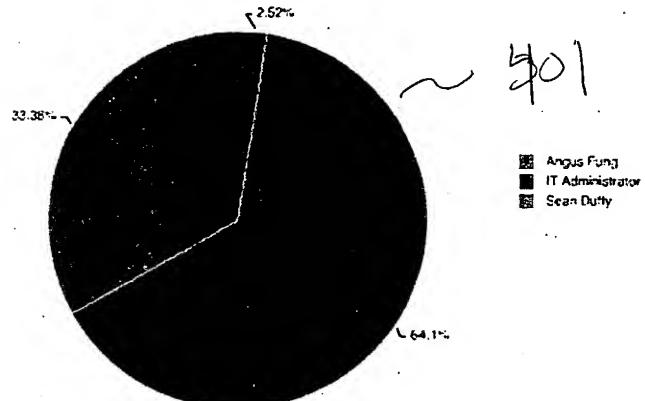
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[Solutions](#)

**Pipeline Analysis**

Fiscal Quarter  Fiscal Year

Employee Name  Opportunity Revenue



~ 404

Fig 4

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Dashboard Type Pipeline

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Create

Task  
Appointment  
Contact  
Opportunity  
Account  
Lead  
Service Request  
Solutions

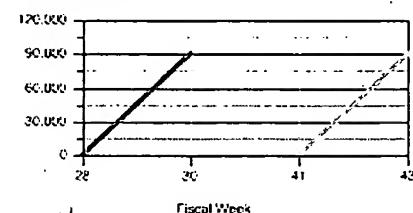
Compare your expected and closed sales against historical data. Next, review the quality and distribution of your pipeline to identify new strategic focus areas.

Fiscal Quarter	Fiscal Year	Industry	Deal Size	<input type="button" value="COPIE"/>
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~ 502

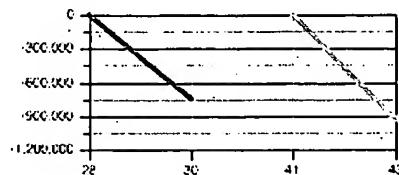
Quarter Ago Opportunity Revenue | Expected Revenue

Quarter Ago Opportunity Closed Revenue  
Closed Revenue



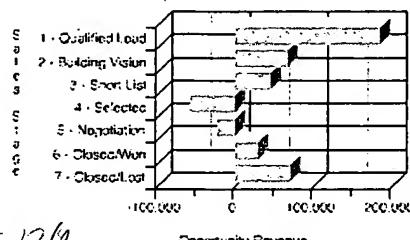
504

Quarter Ago Opportunity Revenue  
Expected Revenue



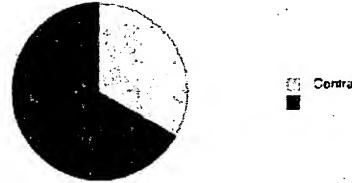
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Display by: Opportunity Revenue



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Display by: Region



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Fig 5.

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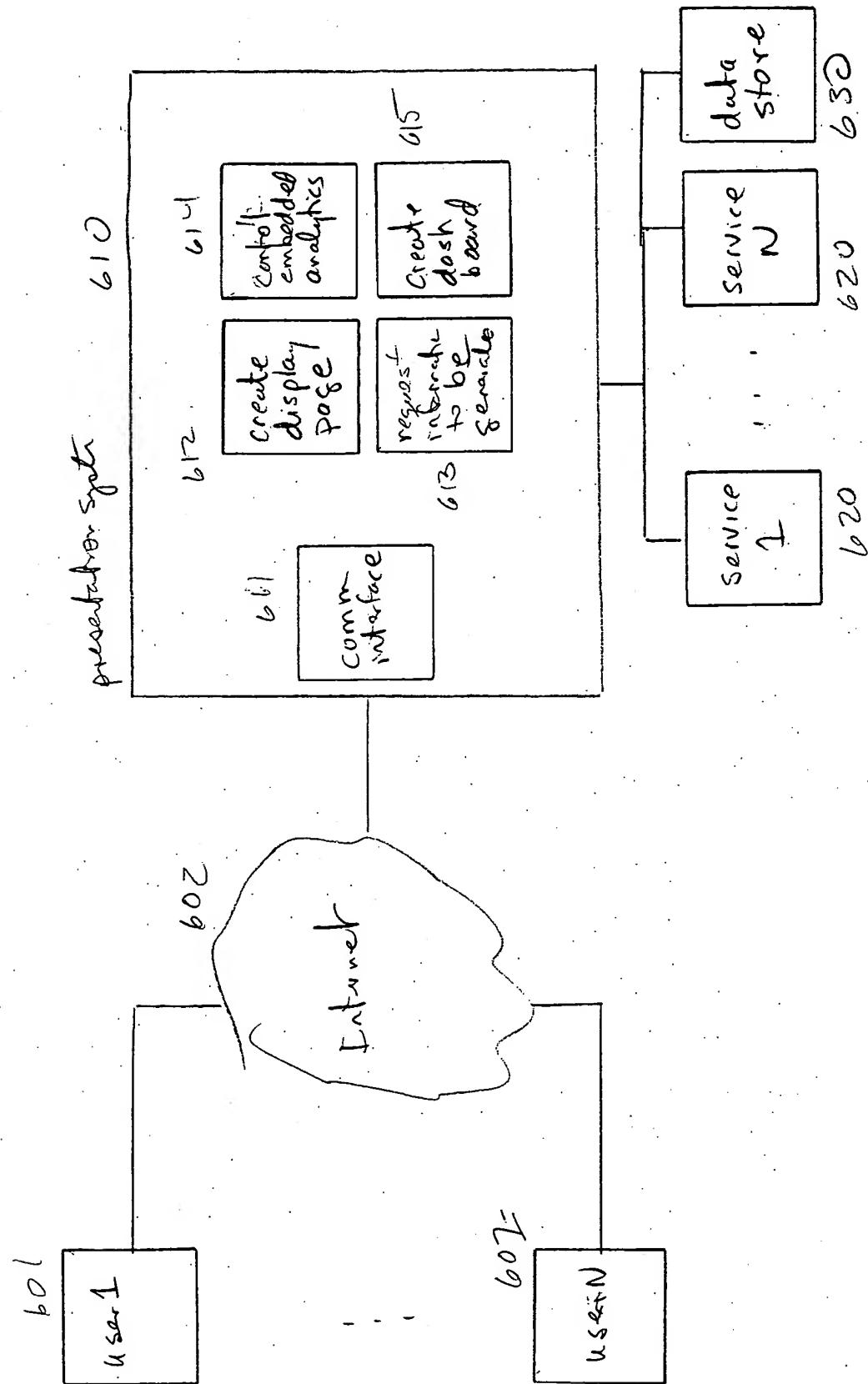


Fig 4

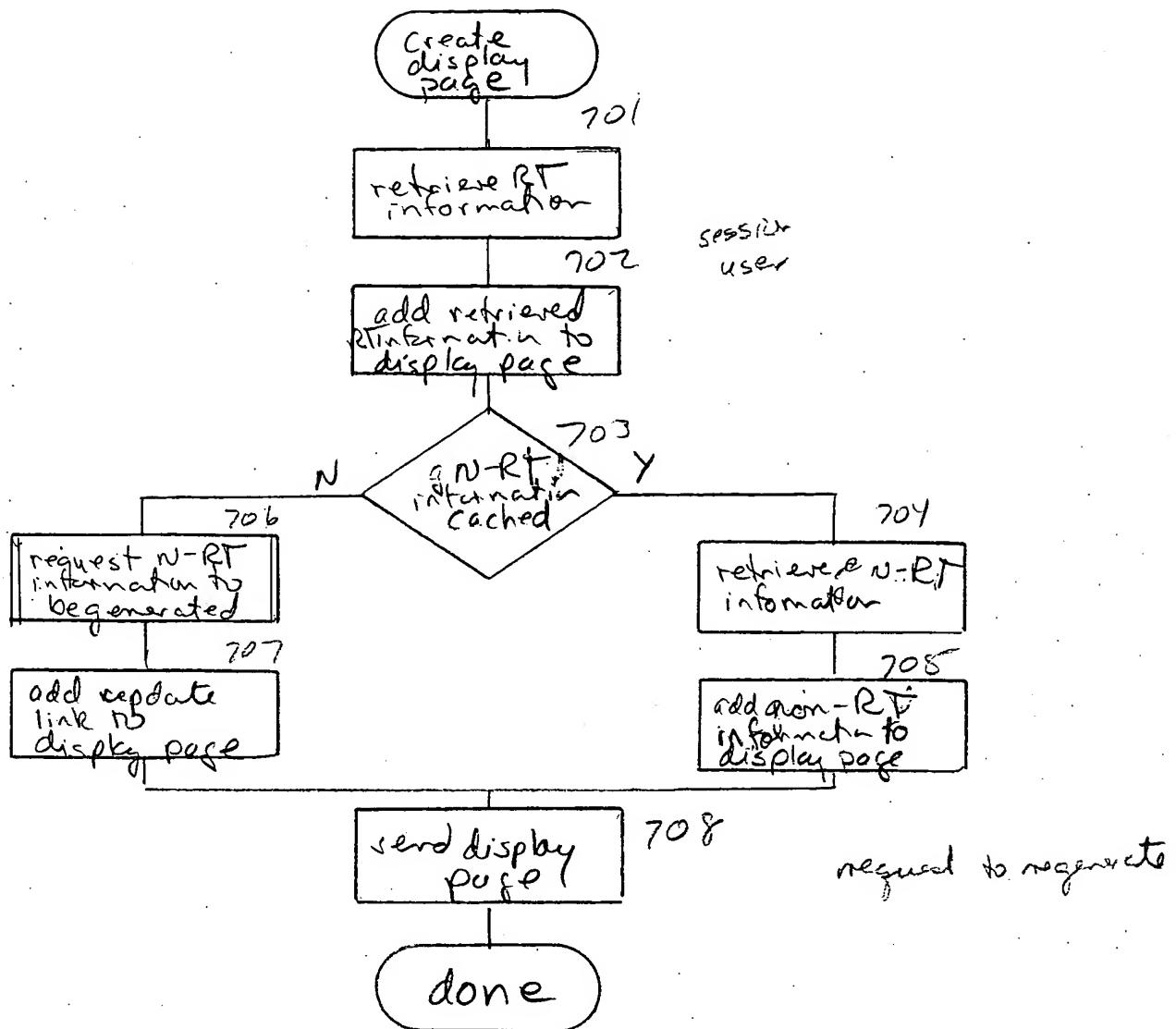


Fig 7

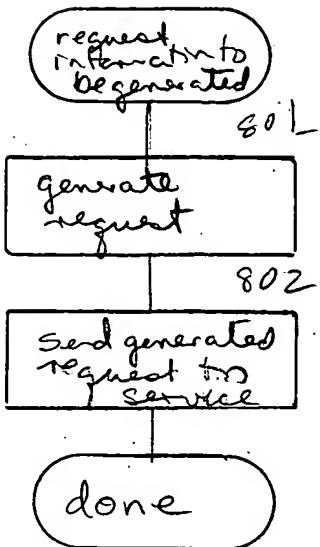


Fig 8

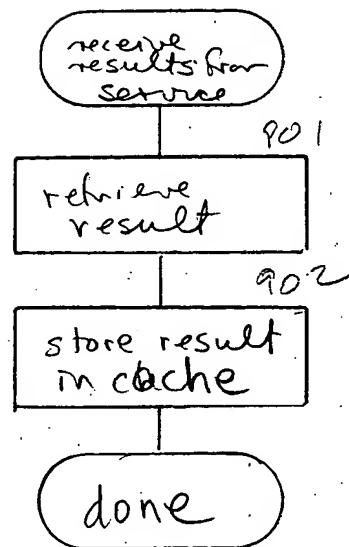


Fig 9

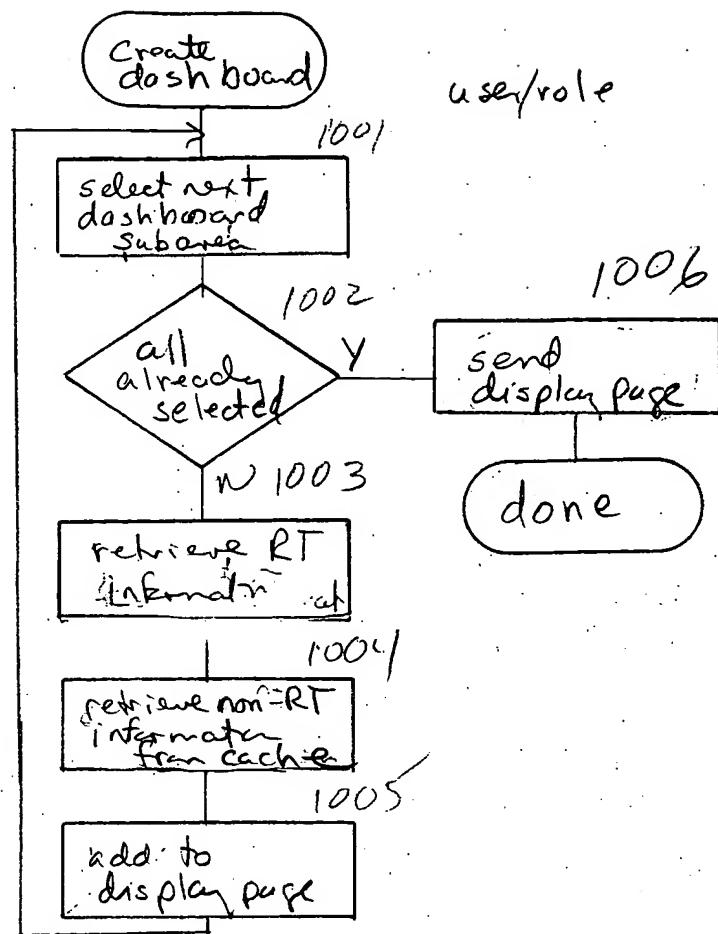


Fig 10

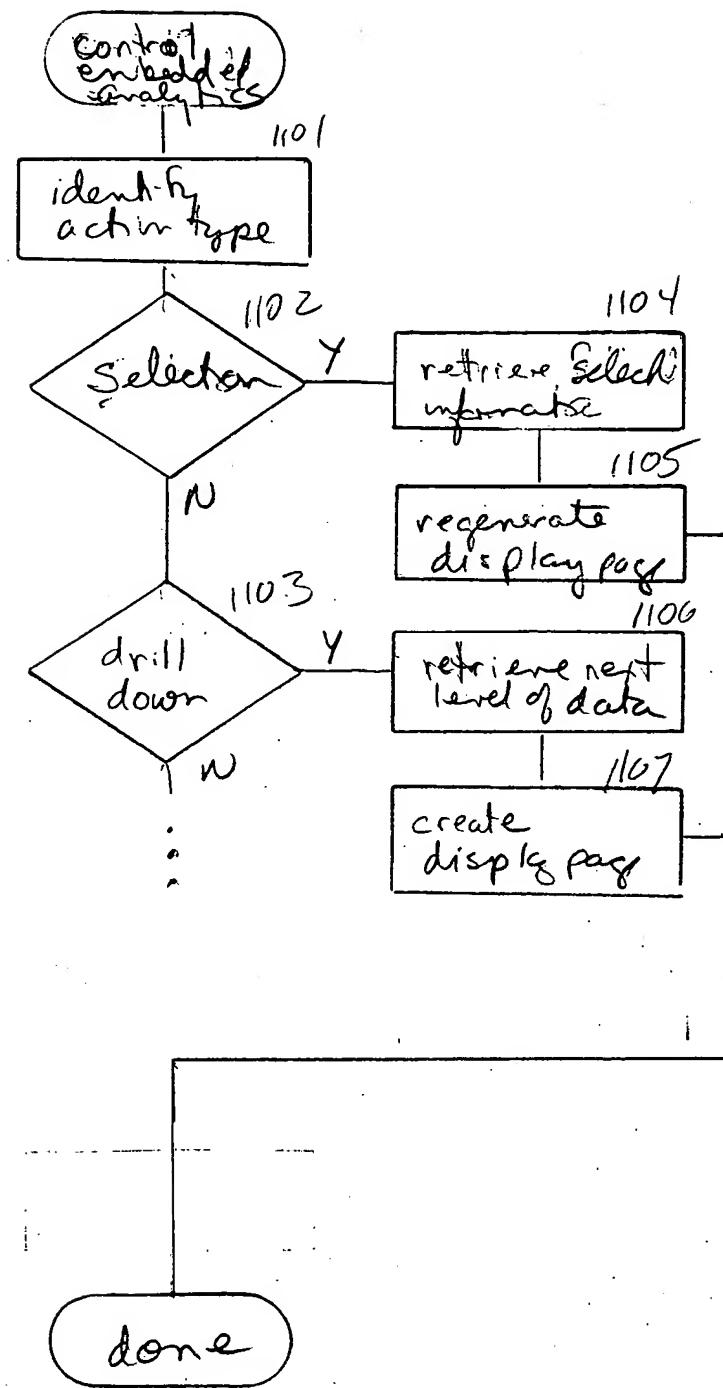


Fig 11

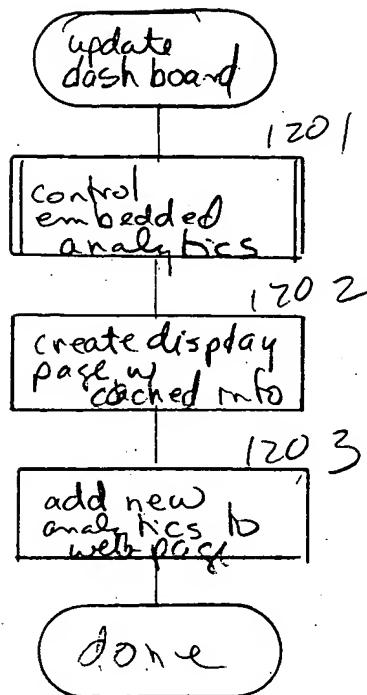


Fig 12